

Media Release

Straumann complements its all-in-one solutions with 3Shape scanners and Rapid Shape 3D printers

- Broad distribution agreements signed with both companies; winning combination of scanners, 3D printers, lab and chairside milling solutions, and glass ceramics - all from one source in a validated workflow
- 3Shape's leading TRIOS® 3 intra-oral scanner now available through Straumann
- Straumann to sell its own branded 3D-printing systems made by Rapid Shape for producing temporary restorations, models, drill templates and more

Basel, 8 March 2017: Straumann has signed two distribution agreements to supply 3Shape dental scanner solutions and Rapid Shape 3D-printers to dental practices and laboratories around the world as part of Straumann's validated digital workflow for tooth replacement. The Group will present both systems at the world's largest Dental Trade Exhibition, the International Dental Show, which opens on 21 March in Cologne.

Intraoral scanning is a convenient modern alternative to unpleasant conventional methods of taking impressions of the patient's teeth. **3Shape's TRIOS® 3** range of intraoral scanners is widely recognized as industry-leading technology, offering accurate, ultra-fast, powderless scanning. In addition to the full-color package, which includes digital shade measurement and an integrated intraoral camera, an upgradable lower-priced monochrome version is also available. The combination of 3Shape TRIOS 3 and Straumann's compact milling machine made by Amann Girrbach enables the Group to offer a top quality chairside solution for producing dental prosthetics in the practice.

Rapid Shape 3D printers enable dental labs to produce temporary prosthetic restorations, models and drill templates in certified precision for guided surgery, very quickly and efficiently. Further applications, including partial frameworks, bite splints and ortho models, can also be produced. The compact, reliable printers are simple and intuitive to operate and can print drill templates or temporaries in approximately 16 minutes. Another key advantage is the open system approach, which allows customers to choose from a wide variety of certified materials from multiple suppliers. Straumann will sell the printers under its own brand, seamlessly connected into its CARES digital workflow.

Marco Gadola, CEO of the Straumann Group, commented: "We offer an exciting portfolio of integrated solutions, including leading chairside and lab-based scanning and milling technology, 3D in-lab printing and central milling – all combined with interconnected software platforms, validated workflows, and materials, including our own new glass ceramic 'n!ce'. All of this together with service support, implants and biomaterials is now conveniently available from a single source".

Both distribution agreements are non-exclusive. The agreement with Rapid Shape is worldwide, while the agreement with 3Shape covers Austria, Belgium, Brazil, Germany,

Holland, Italy, Japan, Luxembourg, Portugal, Spain, Switzerland and the United Kingdom, with other countries expected to follow¹. The Straumann Group already began selling TRIOS 3 at the CIOSP trade show in Brazil earlier in the year.

3Shape complements Straumann's current range of scanners and software solutions, which are developed, and co-marketed by the Group's global partner Dental Wings. They offer dental professionals an open platform with connectivity and a seamless, validated workflow – from planning the surgery to producing the final restoration. Straumann holds a majority stake in Dental Wings and is firmly committed to continuing the success of their longstanding partnership.

Collaborating with 3Shape enables the Group to offer more choices and price options. Furthermore, the combination of TRIOS[®] 3 with Straumann's milling solutions offers an extremely competitive and attractive alternative to the lab and chairside solutions that are currently on the market.

About 3Shape

Based in Copenhagen, 3Shape is a leader in scanning and software solutions for dental applications and is changing dentistry together with dental professionals across the world by developing innovations that provide superior dental care for patients. Its portfolio of 3D scanners and CAD/CAM software solutions for the dental industry includes the multiple award-winning 3Shape TRIOS intraoral scanner, the game-changing 3Shape X1 4-in-1 CBCT scanner, and market-leading scanning and design software solutions for dental labs. Founded in 2000, 3Shape has a fast-growing team of employees in 19 offices worldwide serving customers in over 100 countries. 3Shape's products and innovations continue to challenge traditional methods, enabling dental professionals to treat more people more effectively.

About Rapid Shape

Headquartered in Germany, Rapid Shape specializes in the development and manufacture of high-end 3D-printing systems for additive manufacturing and rapid prototyping. As an innovation-leader in the field, Rapid Shape's printers are based on proprietary technology which sets standards in terms of speed, reliability and precision. Rapid Shape's solutions are optimized for dentistry and other healthcare applications. Precision, quality and a partnership-approach together with extensive customer support are its hallmarks.

About Straumann

The Straumann Group (SIX: STMN) is a global leader in tooth replacement solutions that restore smiles and confidence. It unites global and international brands that stand for excellence, innovation and quality in tooth replacement and esthetics, including Straumann, Intradent, Neodent, and Medentika, etkon and other fully/partly owned companies and partners.

In collaboration with leading clinics, institutes and universities, the Group researches, develops, manufactures and supplies dental implants, instruments, CAD/CAM prosthetics, biomaterials and digital solutions for use in tooth replacement and restoration or to prevent tooth loss.

Headquartered in Basel, Switzerland, the Group employs 3800 people worldwide and its products, solutions and services are available in more than 100 countries through a broad network of distribution subsidiaries and partners.

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¹ US subject to further agreement

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