

Disclaimer

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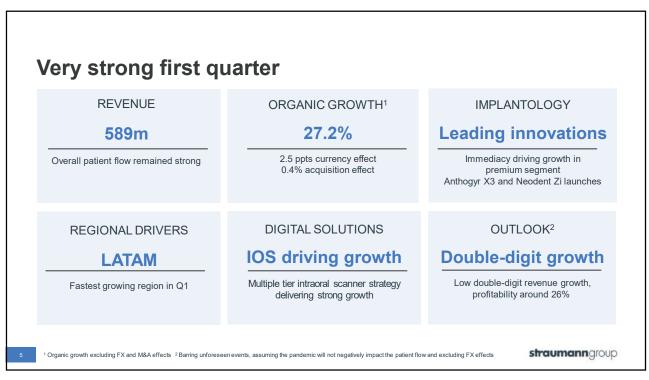
Agenda

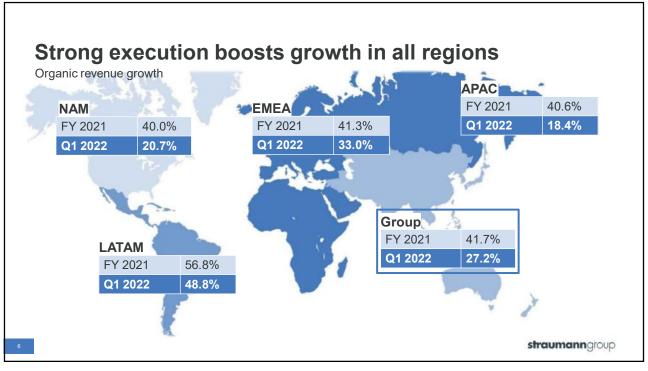
Guillaume Daniellot
Peter Hackel
Guillaume Daniellot
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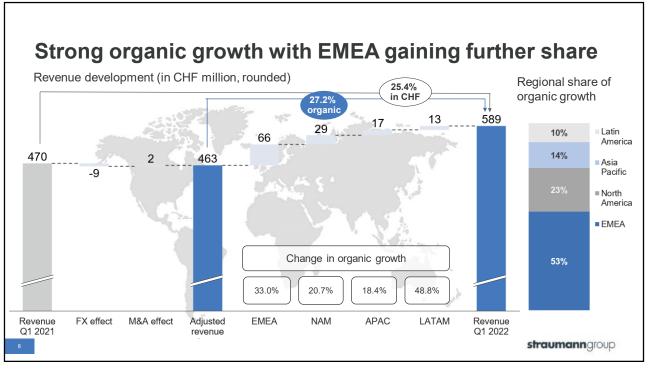
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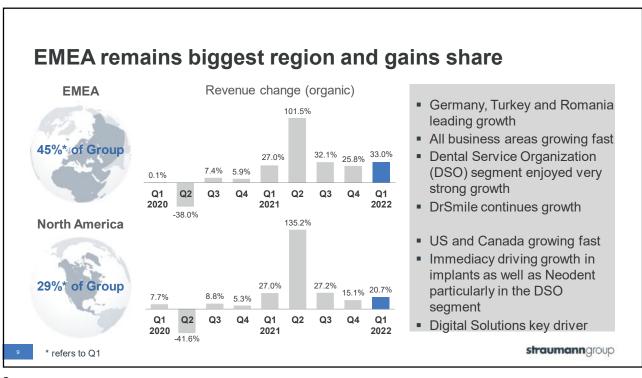


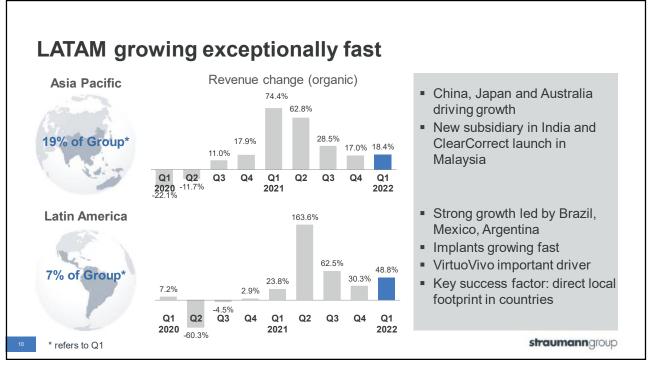
















Straumann Group strategic compass



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Immediacy unlocks edentulous segment, helping to convert customers, thus driving the entire portfolio





- Customer conversion thanks to immediacy portfolio driving market share
- Comprehensive portfolio increases addressable market for implant based restorations

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New launches accelerate internationalization of challenger brands

Anthogyr X3

- Fully tapered implant, strengthening immediacy portfolio in upper value segment
- Ensures bone preservation

Neodent Zi

- Apically tapered ceramic implant for value segment
- Highly-efficient production technique: injection molding
- Esthetic treatment results, helping dentists to differentiate





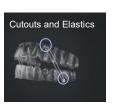
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Orthodontics on track to become a global provider for complex cases

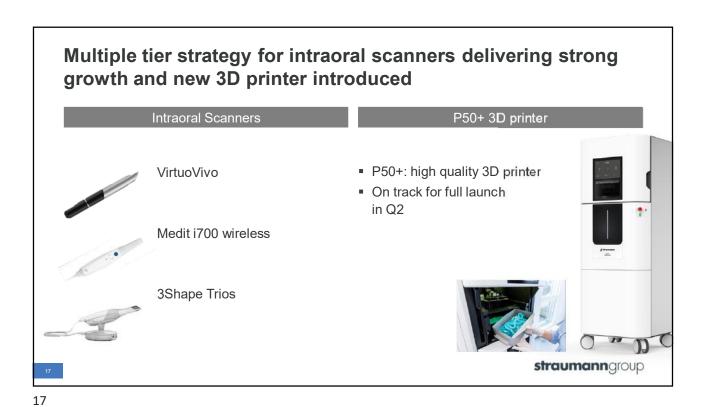
- ClearPilot 3.1 software launch: customer feedback feature, overcorrection user interface
- Technology to enable cutouts for buttons and elastics to cater to more complex cases
- IOS integration delivering simplicity for clinicians and driving commercial performance

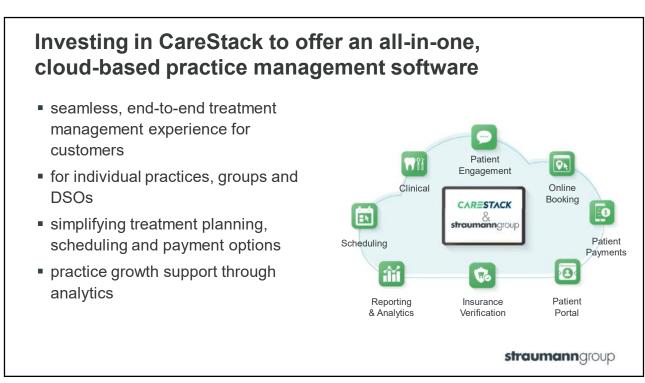




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New EMB members to support strategy



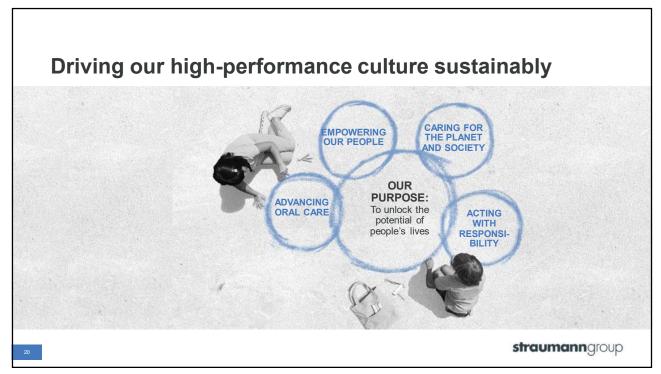
Sébastien Roche Chief Operations and Supply Chain Officer (COO) as of April 1st



Jason ForbesChief Consumer Officer (CCO) as of April 19th

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Outlook 2022

Market environment

 Trying to anticipate and mitigate potential supply chain disruption, inflationary and geopolitical developments

Our revenue and profitability¹

- Group aims to achieve organic revenue growth in the low doubledigit percentage range versus the strong comparative year
- Profitability (core EBIT margin) expected around 26%, including major growth investments

¹ Barring unforeseen events, assuming the pandemic will not negatively impact the patient flow and excluding FX effects

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Calendar of upcoming events

2022	Event	Location
31 May	Stifel Equities Conference	Interlaken
15 June	BNP Paribas Exane Conference	Paris
16 June	Roadshow	Copenhagen
23 June	J.P. Morgan European Healthcare Conference	London
29 - 30 June	Roadshow	Boston & New York
16 August	Half year results conference	
2 November	Third-quarter results	

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